

e-Invoicing in The Netherlands

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- awareness: some, but no commitment
- tax legislation: yes, but reach unclear and interpretation varied
- technologies: yes, but no clear choice or consensus on standards and infrastructure
- initiatives: yes, some, but no linking
 - *uncertainties*
 - *no broad take-up of e-Invoicing*
 - *savings missed, including by government*



- generate political and public-private support
- join hands: co-operate rather than regulate
- learn from best practices and international developments
- be ambitious but also realistic and pragmatic
- make use of government's procurement power
- take the lead

→ *make e-Invoicing work*



Reduce overall governmental costs and stimulate governmental efficiency by

- realising concrete results in B2G e-Invoicing
- creating ample mass in numbers of e-Invoices and participating parties
- creating conditions for governmental parties to start easily receiving and handling e-Invoices, e.g.
 - › standard and infrastructure (using as much as possible already existing e-Government provisions) in place
 - › legislative issues resolved
 - › awareness, also on business case
 - › toolkit

and also

- generate spin off B2B e-Invoicing, notably by SMEs



By 2010

- at least 10% of all invoices received by (national and local) governments to be digital
- with government as launching customer, e-Invoicing to be irreversible market process
- conditions in place to enable all governmental parties to handle e-Invoices



Where are we now

- firm political support, as well as private support
- project organisation to execute strategy in place
- choice made on standard (UBL 2.0)
- parties being mobilised and preparations for pilots
- stakeholders organised and awareness initiatives being taken
- preparations in place for partnership agreement on e-Invoicing, to be signed autumn 2008
- appointed e-Invoicing Ambassador will stimulate breakthrough with governmental and market parties

Items for discussion (1)

Policy

- motives for starting e-Invoicing
- objectives met and objectives still to be met
- regulation or co-operation with “seduction”?
- lessons learned so far
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Market

- market response in general
- acceptance UBL in Denmark
- spin off B2B: figures, experience
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Items for discussion (2)

Standard

- migration of UBL 2.0 towards UN/CEFACT in terms of cost, planning, EU role, national roles; how can we co-operate here;
- XBRL?
- possible barriers in EU tax legislation (e.g. authentication and e-Signatures requirements)
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Infrastructure

- use of VANs: temporary or permanent solution
- role of third parties in general
- scanning: temporary or permanent solution
- experience with Webportal
- use of e-Government building bricks
- end-to-end e-Procurement
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